



# UNLOCKING THE ABILITY TO SUCCEED

The individual that wrote the following email participated in our program under the Youth Offender Grant. He completed all three modules (Intro to Telecom, Copper and Fiber) in four weeks (attendance) and successfully entered a career specifically tied to his certification (placement). The hourly rate and his current earnings are above average (wage) and his ability to effectively communicate (literacy) is demonstrated by his email. He has been employed by the same Company for a year (retention) and as you can see he was successful in transferring from the technical side to the sales area.

C-Tech,

I received a certification just over 1 year ago and I have been with the same company for almost a year. We are a Samsung Business Telephone Distributor and a local interconnect company as well. My certification is what got me in the door, but the field work was not for me. Within 2 months I was sitting in my own office. They wanted to place me elsewhere but there were limited positions available. When I started I was given \$14 an hour, which is above average to start with no field experience. I am now the only person doing outside sales and I have a very promising pipeline and am making a gross income of about \$30,000 a year. Needless to say I am very thankful. I have over come the obstacle of a criminal record and many other such obstacles. I am a success story. With God, ALL things are possible to those who are faithful.

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